

Student entrepreneurs make plans for regional competition in Atlanta

Gallaudet's Students in Free Enterprise (SIFE) team, organized last fall, is preparing for its first regional competition in Atlanta on April 8.

"The kids are very excited about what they're doing," said Dr. William Varrieur, the team's faculty sponsor. "I feel they'll win in the regional competition, and also in the international competition in May, which is also being held in Atlanta."

Several hundred colleges and universities will be pitting their best young business minds against each other in the prestigious competition. This is the first year that Gallaudet has been chosen to field a team.

Seven members of the 19-member SIFE team, headed by Pat Costello, will give a 24-minute presentation to the judges at the regional competition.

Other members participating in the competition are Peggy Prosser, Joey Bear, Ron McLaughlin, Kubby Rashid, Christine Ehrlich, and Chris Bell.

"Certainly, this will help prepare them for the real world," said Varrieur. "There is really a lot of hands-on experience—things that are not learned in the classroom."

The campus community will be able to witness some of the fruits of the team's labors during "SIFE Week," March 7-11. During the week, the students, enrolled in the School of Management, and the College of Arts and Sciences, will prepare tax returns without charge, demonstrate commercials they have taped during the fall and winter months, and tell of their experiences in operating their own businesses. Alumni and disabled people in the business community will also be invited to present talks.

Perhaps the most ambitious project that the SIFE students have undertaken, said Varrieur, is putting together a series of 10 business-related panel discussions chaired by prominent corporate leaders.

The lecture series, on current topics of interest to the business sector, were taped between Jan. 21-29 and will be rebroadcast to the campus community during SIFE Week.

In addition to being an important aspect in the SIFE students' presentation

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Politicians to don basketball togs

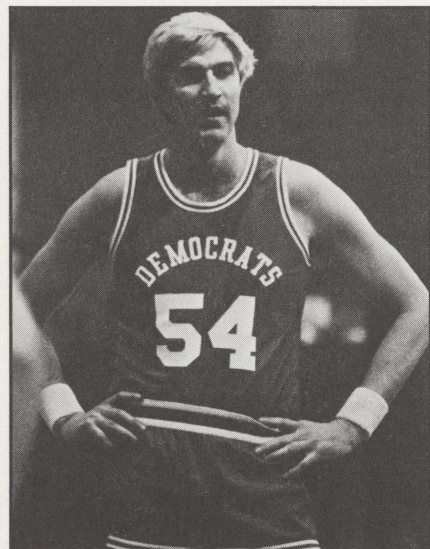
Senators and congressmen will be coming to Gallaudet March 1 to participate in the second annual Congressional Charity Basketball Tournament here.

Democratic and Republican teams captained by Tom Downey (D-N.Y.) and Mike Oxley (R-Ohio) will square off in the Field House at 7 p.m. for the tournament.

Coaches for the event will be Tom McMillen (D-Md.), a former player for the Washington Bullets; and Carl Purcell (R-Mich.).

Tickets will be available at the door, at a cost of \$5 for adults and \$2 for children under 12. Gallaudet and MSSD students will be admitted free.

Proceeds from the tournament will go to the Merrill Learning Center.



Tom McMillen (D-Md.), a former player for the Washington Bullets, will be one of the coaches for the second annual Congressional Charity Basketball Tournament at Gallaudet March 1.

Planning needed for publications

Gallaudet's Publications and Production Department has a message for campus units thinking about using their services: plan early.

Since the department was formed three years ago, it has gained a number of awards for its high quality work. But, said Director Laura-Jean Gilbert, "We can't perform miracles."

To use a hypothetical example, a department head who sends an inter-campus mail envelope marked "rush" containing some cryptic scribbling for a brochure promoting a seminar being held next week would have better luck trying to contact the targeted audience personally by telephone, because a two-color brochure generally takes seven weeks to produce.

Mail-in jobs are not accepted because information is often misinterpreted. To avoid misunderstandings and make sure the work will meet the needs of the department involved, Publications and Production asks potential users of its services to meet with staff directly about each proposed job. Individuals with simple reprinting jobs should call

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Marisol Benavides, a new teacher in the Child Development Center, conducts a painting session with 2 1/2- to 3 1/2-year-olds. About 55 children attend the recently accredited program.

Child Development Center receives accreditation for quality of program

Gallaudet's Child Development Center (CDC), which began on campus in 1984, is now accredited by the National Academy of Early Childhood Programs, the highest recognition that can be given to a center that cares for young children.

Notice of the accreditation by the academy, a division of the National Association for the Education of Young Children, was received by the CDC in early February. At the time the center applied for accreditation last September, only two other centers in the District of Columbia were accredited.

"We felt the accreditation would lend more credibility to our program," said La Varne Hines, director for Administrative and Community Services. "It's not just day care—it's a true learning environment for the children. We're striving for excellence in this area, and we want to be a model program for the city."

The CDC has about 55 children of faculty, staff, and students, ages 2 through 6. The oldest of the four groups is a kindergarten, with a certified kindergarten teacher, which enables children to go directly into first grade from the program.

Although all day care centers in the District must be licensed, applying for accreditation was a voluntary process which involved input from the CDC staff, parents, and Gallaudet administration.

The process included a self-evaluation by the staff; an evaluation by members of the center's advisory council, composed of representatives of various Gallaudet departments; and a day of observation by the accrediting agency.

"I think the biggest gain is not only the recognition, but the process," said Gail Solit, program coordinator for the Child Development Center. "We had to

look at what we were doing and make some changes." These changes included better communication and a more structured curriculum, she said.

The CDC is developmentally oriented, the same orientation ascribed to by the National Academy of Early Childhood Programs, Solit said. "When you look at the curriculum for early childhood education, you can't say it's this particular math book, these spelling words," she explained. "The children learn through stages related to their developmental ages. They learn through play, through actually doing and having hands-on experience." Each teacher is responsible for writing a weekly curriculum and lesson plans.

With seven hearing and three deaf staff members, the CDC uses Total Communication to teach the children. Gallaudet students serve as substitute teachers, and both hearing and hearing impaired volunteers lend a hand.

Although most children in the program are hearing, the CDC accepts six children from Kendall's pre-school program two days a week.

"This gives the hearing children in the center some concept of differences, and at the same time they are learning sign language," said Solit. "Most hearing children really get very interested in sign as a way of communicating, so it's an enriching part of their lives."

For the deaf children who participate in the program, the CDC provides an opportunity to be with hearing children in an environment that enables them to communicate.

"Our hope is that because they've been at the Child Development Center, they will be more prepared as they enter other mainstream experiences or schools," Solit said.

Publications procedures stressed

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to see if a meeting is needed.

"One of our main problems is that people don't understand the work involved," Gilbert said. "Granted, a brochure could be done in two weeks, but that's assuming that we're sitting here doing nothing and could begin the job the moment after we discussed it with the department involved."

And that definitely has not been the case. Publications and Production has completed approximately 2,500 jobs in the past three years. At the Gallaudet Print Shop, an arm of the department, more than 3.2 million sheets of paper have run through the presses in the past three months.

Since 1985, when the department was established, it has expanded twice and now combines typesetting, printing, art, photography, and editorial services.

"Our production traffic controller, Katrina Thompson, must keep track of more than 50 jobs each week—whether a job is in typesetting or being proofed by a client department or on its way to the print shop—plus know the location of all completed artwork," said Gilbert.

The best way to ensure that a campus department is satisfied with its finished product is for that department to schedule time far in advance to meet with Gilbert and Art Director Wendelin Daniels to discuss the project and establish deadlines for various phases of the work.

"We really want people to plan ahead as much as possible," Gilbert said. "For example, we could sit down this April with someone who wants departmental forms for next fall and spring semesters instead of having them coming to us in August and wanting the job done by September."

After setting a meeting through Publications and Production's administrative secretary Linda Barries, clients should plan to bring a double-spaced copy of the manuscript that they want set into type, and, if possible, the computer disc containing the information. Gilbert and Daniels will then discuss the entire job with the client, establish deadlines, determine from the number of copies

needed whether it will be printed on or off campus, and talk about what illustrations or photos may be used. Cost estimates on jobs can also be provided.

At that point, an artist will be assigned to work directly with the client, developing the format and design, and submitting "roughs" of the design and illustrations to the client for review.

Final editing of the manuscript is done by editorial services. Clients will be contacted if there are questions about factual accuracy, but style is subject to the University's established style rules.

At each major step in the production process, the client department is asked to review the work and sign an approval slip.

In regard to timetables, Gilbert said that, as a rule of thumb, invitations usually take at least one week to produce, posters take a month, one-color brochures take six weeks, two-color brochures take seven weeks, programs and booklets take two months, and catalogs and textbooks take three months.

Announcements

Gallaudet employees who receive educational assistance will find it reported as taxable income on their 1988 W-2 forms. (This does not affect tuition assistance paid for employees' children.) If lobbyists succeed in reinstating tax-free educational assistance, any taxes withheld will be refunded to the employee. For more information, contact the Accounting Office at x5299.

Adult Basic Education is still registering students for its Business English class offered from Feb. 2-May 5 on Tuesdays from 6-8:30 p.m. Registrations are accepted in HMB, Room 224. For more information, call Joan Ehrlich at x5044.

International Student Services ends its celebration of black history month with a closing ceremony and banquet entitled "Keeping the Dream Alive," on Feb. 26 from 6-9 p.m. in the "Ole Jim." Admission will be charged. For more information, call Eloise Molock at x5256.

A free "International Fair" will be held on Wednesday, Feb. 24, through Programs in Adult and Community Education (PACE). On Thursday, Feb. 25, PACE offers the lecture "Cultural Awareness: A Look at Cultural Diversity" for \$5. On Monday, Feb. 29, PACE offers the free program, "Basics of Diabetes: What You Need To Know." A lecture series, "Total Image Making," will begin on Feb. 29 with the class, "You and Your Image." Participants may attend one or all lectures through April 25 at \$5 per class or \$35 for the eight-week session. Also beginning on Feb. 29, PACE offers a 10-week "Introduction to Braille," for \$20. For more information, call x5044.

Hughes Pool hours through May 8 are Monday-Friday, 7-8 a.m., noon-1 p.m. (faculty/staff), and 3-5 p.m.; Monday, Wednesday, and Thursday, 6-8 p.m.; and Saturday and Sunday, 1-5 p.m. Hughes Gymnasium and Intramural Office hours are Monday-Thursday, 4-10 p.m., Friday, 4-6 p.m., and Saturday and Sunday, 1-5 p.m. Gymnastics practice will occupy the Hughes Gym Monday-Thursday, 4-6 p.m. through March 4. Both the gym and the Intramural Office will close March 12-20 for Spring Break.



Students from Gallaudet's SIFE team who will be facing the judges at a regional competition in Atlanta on April 8 are, left to right, (back row): Chris Bell, Ron McLaughlin, Joseph Bear, leader Pat Costello, (front row) Peggy Prosser, Christine Ehrlich, and Kubby Rashid.

Projects prepare team for contest

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tion to the judges in Atlanta, the lecture series tapes are being copied to send on request to schools and extension centers for deaf people nationwide.

Included in the lecture series are presentations on the federal deficit by Sen. Peter V. Domenici (R-N.M.), chairman of the Senate Budget Committee; minority business by Jay Parker, president of Lincoln Institute and member of the Gallaudet University Board of Trustees; and barrier free enterprise by John Yeh, a Gallaudet graduate and

president of Integrated Microcomputer Systems.

The title of Yeh's talk is also the theme of the SIFE students' project, which strives to show that people with physical disabilities can overcome barriers and succeed as business professionals.

Another activity that is taking a lot of the team's energy is scrambling to raise the \$50,000 needed to send the 19-member SIFE team to Atlanta. But the team is well on its way thanks to contributions from the Chevron Corp. and Bell Atlantic Corp. The Gallaudet Student Union has also contributed funds to help make the trip possible.

Sign researched at conference

"Theoretical Issues in Sign Language Research, II" is the title of an international conference which will be held at Gallaudet May 18-21.

The goal of the conference, sponsored by the Department of Linguistics and Interpreting, is to bring together researchers who are gathering information on all aspects of sign language structure.

Keynote speakers will be William Stokoe, editor/publisher with Linstok Press, Inc.; Lars Wallin of the Stockholm University Institute of Linguistics; and Sam Supalla of the University of Illinois Department of Psychology.

Anyone who wishes to make a presentation must submit a one-page abstract by Feb. 26 and a separate three-by-five inch index card with name, address, and affiliation.

For additional information, call x5450.

'Deaf Mosaic' shown nationwide

Gallaudet's Department of Television, Film, and Photography has received numerous inquiries about when "Deaf Mosaic," its Emmy-award-winning television program, can be seen.

"Deaf Mosaic" airs locally the last Thursday of each month on WETA-TV, Channel 26, at 3 p.m. On Thursday, Feb. 25, a special program about AIDS will be shown.

"Deaf Mosaic" is also shown on The Discovery Channel, a cable channel which reaches 27 million homes nationally. This channel carries the program each Wednesday at 3:30 p.m., Thursday at 10:30 a.m., and Sunday at 1:30 p.m.

Classified Ads

WANTED: Female roommate, nonsmoker, 1-BR apt. in Greenbelt, Md., \$250/mo. inc. util. Call Sharon, 459-7588 (TDD).

FOR SALE: Renovated 3-BR, 2-bath townhouse across from Gallaudet. Call x5458.

FOR RENT: 1-BR condo. in Bladensburg, Md., CAC, disposal, DW, w/w carpet, pool, available March 15, \$500/mo. inc. util. Call MAP, x5066 (TDD) or 772-7015 (TDD) eves.

FOR SALE: Holiday Spa membership at 75 percent off. Call or see Maryte, x5800 (TDD) or EMG, Room 202.

FOR SALE: Barron's IBM software for studying for the SAT test, 6 disks w/manual, \$40. Call 577-3477.

FOR SALE: Shop-Vac wet/dry vacuum, 10 gal., 1/2 yr. old, \$45; Leading Edge Model D personal computer monitor, amber, 1 yr. old, \$50. Call Jeff or leave message, 971-8810 (TDD).

Job Openings

Some of the advertised positions may already be filled. The list below includes only new staff and faculty openings and does not represent all jobs available. To get a recorded message describing the complete list, call x5358 or x5359 (TDD).

RESIDENCE EDUCATION ASSISTANT: MSSD, Residence Education

UNDERGRADUATE ADMISSIONS COUNSELOR/RECRUITER: Admissions and Recruitment

STAFF PSYCHOLOGIST II: University Counseling Center

HUMAN RESOURCES INFORMATION SYSTEMS TECHNICIAN: Personnel

LOCKSMITH: Physical Plant, Maintenance Services

TEMPORARY INSTRUCTOR/ASSISTANT PROFESSOR OF ENGLISH: English Department

Correction

Jose Velasquez, incorrectly identified as a preparatory student in the Feb. 1 issue of *On the Green*, is a student in the associate degree program in office systems at the Northwest Campus. He also serves as a north aide in the Alternative Learning Center.



Published each Monday for the staff and faculty of Gallaudet University by the Department of Publications and Production.

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Gallaudet University is an equal opportunity employer/educational institution. Programs and services offered by Gallaudet receive substantial financial support from the U.S. Department of Education.